

## Message Text

UNCLASSIFIED

PAGE 01 NOUAKC 00022 071608Z  
ACTION XMB-04

INFO OCT-01 AF-08 ISO-00 EB-07 TRSE-00 OMB-01 /021 W  
-----071705Z 105158 /43

R 071520Z JAN 77  
FM AMEMBASSY NOUAKCHOTT  
TO SECSTATE WASHDC 6811  
INFO USDOC WASHDC

UNCLAS NOUAKCHOTT 0022

DEPARTMENT PASS TO EXIMBANK

E.O. 11652: N/A  
TAGS: BPRO, BEXP, BFOL, MR  
SUBJECT: EXIMBANK: REQUEST FOR CREDIT INSURANCE TO COVER  
SALES TO SNIM

REF: STATE 001293

1. EMBASSY WARMLY SUPPORTS EXTENSION CREDIT INSURANCE TO COVER SALE GENERAL MOTORS DIESEL ELECTRIC LOCOMOTIVES TO SNIM (MAURI-TANIAN GOVERNMENT INDUSTRIAL COMPANY) AS EFFECTIVE WAY FOR USG TO SUPPORT SUCCESSFUL EFFORT BY US FIRM TO BREAK HOLD FRENCH SUPPLIERS HAVE HAD ON FRENCH-DESIGNED AND UP-TO-NOW FRENCH-EQUIPPED 650 KILOMETER IRON ORE RAILROAD OPERATED BY SNIM. WE PERCEIVE NO POLITICAL, ECONOMIC, OR COMMERCIAL REASONS WHICH WOULD ARGUE AGAINST EXIMBANK CONSIDERATION OF CREDIT INSURANCE REQUEST ON ITS FINANCIAL MERITS.

2. SNIM'S NEED FOR REPLACEMENT LOCOMOTIVES IS MORE PRESSING NOW THAN WHEN CONTRACT WAS SIGNED WITH GENERAL MOTORS IN TERMS BOTH OF NUMBER OF UNITS REQUIRING REPLACEMENT AND TIMING. INDEED, AS RESULT DAMAGE SUSTAINED RECENTLY BY TWO OF AGING FRENCH LOCOMOTIVES (NOUAKCHOTT 3157), IT IS CONCEIVABLE SNIM MAY ATTEMPT TO MOVE FORWARD ORIGINAL DELIVERY DATE AND/OR SPEED UP SHIPPING SCHEDULE.

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3. AMBASSADOR TELEPHONED SNIM DIRECTOR GENERAL OULD AMAR JANUARY 6 TO INFORM HIM (A) EXIMBANK HAD RECEIVED REQUEST FOR CREDIT INSURANCE FOR GM LOCOMOTIVES AND (B) EXIM COULD NOT AND WOULD NOT BEGIN CONSIDERATION OF REQUEST FOR INSURANCE (GM) OR OF REQUEST FOR GUARANTEE (CATERPIVARTAR) UNTIL IT HAS AUDITED FINANCIAL STATEMENTS

COVERING SNINWJS 1975 OPERATIONS IN HAND. OULD AMAR  
IMMEDIATELY EXPRESSED COMPLETE UNDERSTANDING AND ACCEPTANCE  
(ALBEIT REGRETFUL) OF EUM POSITION. EXPLAINING THAT  
FRENCH PRINTER HAD STILL NOT DELIVERED LONG-OVERDUE  
COPIES OF 1975 ANNUAL REPORT, DG SUGGESTED HE SEND  
PHOTO/MIMEO COPY OF REPORT TO EMBASSY FOR IMMEDIATE  
TRANSMITTAL TO EXIMBANK AND FOLLOW THIS UP WITH SEVERAL  
PRINTED COPIES MOMENT THEY ARRIVE. PROMISED PHOTOCOPY  
ARRIVED YESTERDAY AFTERNOON, BUT UNHAPPILY AFTER WEEKLY  
AIRPOUCH HAD BEEN DISPATCHED. PHOTOCOPY WILL BE TRANS-  
MITTED TO VICE PRESIDENT NORRIS IN NEXT POUCH.

HANDYSIDE

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 07-Jan-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Document Number:** 1977NOUAKC00022  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770007-0387  
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**Office:** ACTION XMB  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Page Count:** 2  
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**Reference:** 77 STATE 1293  
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**Review Event:**  
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**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3644738  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** EXIMBANK: REQUEST FOR CREDIT INSURANCE TO COVER SALES TO SNIM  
**TAGS:** BPRO, BEXP, BFOL, MR  
**To:** STATE  
**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
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